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# MDA Agile Professional Services Solutions (MAPSS) Industry Day Webinar

22 March 2024

**DISTRIBUTION STATEMENT A.**

Approved for public release;  
distribution is unlimited.

Approved for Public Release  
24-MDA-11739 (1 Apr 24)



# Agenda & Timeline

- **0945 – 1000**      **Webinar Opens, Waiting Room**
- **1000 – 1010**      **Welcome by Mr. Fiore (MDA/DA)**
- **1010 – 1025**      **Welcome by Mr. Mayes (MDA/CT)**
- **1025 – 1140**      **MAPSS Industry Day Topics**
  - MAPSS Overview*
  - Strategy Considerations*
  - Tranche Approach & Anticipated Timeline*
  - Evaluations Efficiencies*
  - Communications with Industry*
  - What Industry Can Do*
- **1140 – 1155**      **Q & A Session**
- **1155 – 1200**      **Closing Remarks**
- **1200**              **Webinar Closes**



# Ground Rules for the Virtual Event

- **MDA will be recording this Webinar.**
- **Industry may ask questions in the ‘Question & Answer’ application as needed. Some questions may be answered as they come in (ex: “Where is the link on SAM.gov?” or “Is there an email address to reach the MAPSS Acquisition Team?”) but the rest, or those specific to the MAPSS strategy and implementation, will be documented and addressed in a future publication via SAM.gov attachment (Question & Answer Document) after the Webinar.**
- **This Webinar will not include a LIVE Q&A session. MDA will address some of the questions submitted during registration at the end of this presentation.**

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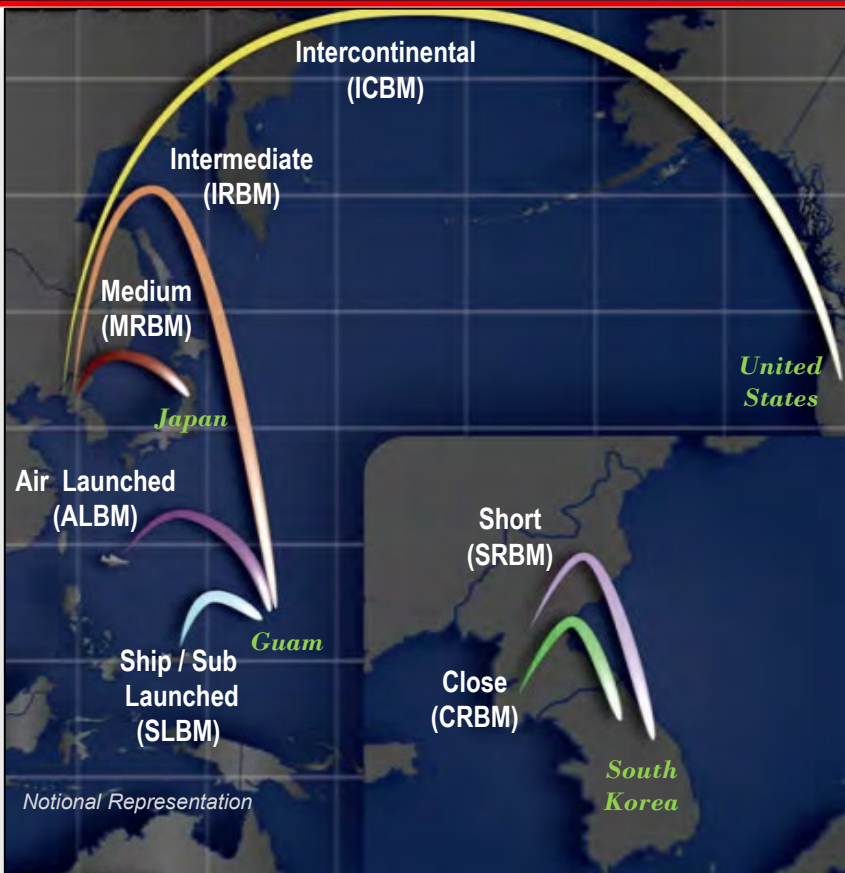
# MAPSS Industry Day Webinar Welcome

**Mr. John G. Fiore**  
**Director for Acquisition**

**March 22, 2024**



# Evolving Threat Environment Missile Defense



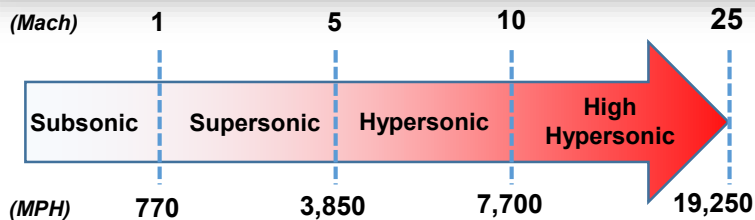
## New missiles & existing system improvements

- Precision strike
- Decoys and jammers

## Maneuvering in midcourse or terminal phase

- Depressed Ballistic Trajectories
- Multiple Independent Reentry Vehicle (MIRV)
- Maneuvering Reentry Vehicle (MaRV)
- Global Hypersonic Glide Vehicles (HGV)
- Long Range Hypersonic Cruise Missiles (HCM)

Integrated ballistic, hypersonic, air, cruise missile, unmanned and non-kinetic attacks



Ref: 2022 Missile Defense Review



North Korea  
IRBM Hwasong-8



Iran  
Multiple MRBMs



China  
DF-15 SRBM



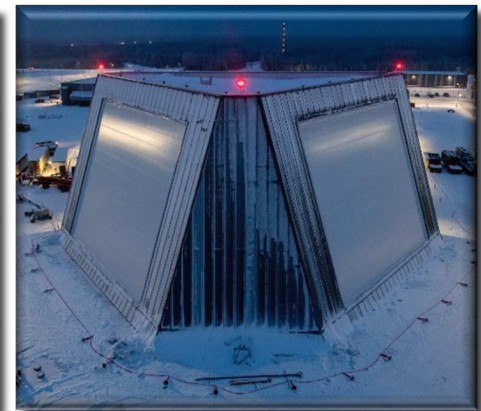
Russia  
Tsirkon HCM



# Mission Missile Defense Agency



To develop and deploy a **layered**, Missile Defense System to defend the **United States, its deployed forces, allies, and friends** from missile attacks in **all phases of flight**





# The Missile Defense Agency

## WARFIGHTER CAPABILITIES

**OPERATIONS  
& READINESS**

**PRODUCTION,  
FIELDING & DEPLOYMENT**

**TECHNOLOGY,  
DEVELOPMENT & TEST**

Delivering Capabilities by, with and through the Services  
to meet Combatant Command Requirements



# In-Service Active Missile Defense System

**BATTLE 1  
HOMELAND DEFENSE**

**BATTLE 2  
REGIONAL DEFENSE**

**BATTLE 3  
SELF DEFENSE**

## SENSORS



Surveillance & BMDS Overhead Persistent Infrared (OPIR) Architecture (BOA)



Cobra Dane Radar



UEWR Radars



Sea-Based X-Band Radar



TPY-2 Forward Based Radars



AEGIS BMD SPY-1 Radars



THAAD TPY-2 Radars



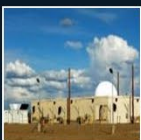
Patriot MPQ-65 Radars

## COMMAND & CONTROL, BATTLE MANAGEMENT & COMMUNICATIONS (C2BMC)

COMBATANT COMMANDS, JOINT STAFF, SERVICES & MDA



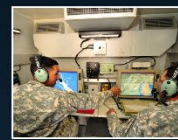
GMD



AEGIS



THAAD



Patriot

## WARFIGHTING ASSETS



Ground-based Midcourse Defense (GMD)



AEGIS Ashore



AEGIS



THAAD



Patriot

## WEAPONS



GBI  
Ground Based Interceptor



SM-3  
BLK IIA



SM-3  
BLK IA/IB



THAAD  
Terminal High Altitude Area Defense



SM-6  
Sea Based Terminal



MSE  
PAC-3  
Missile Segment Enhancement



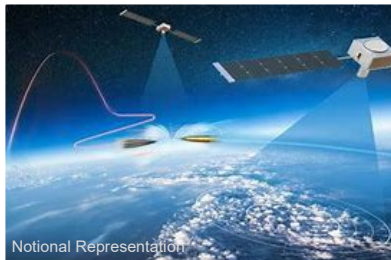
PAC-3  
Patriot Advanced Capability-3



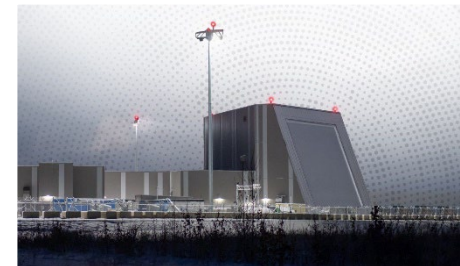


# FY24 and PB25 Execution

### Hypersonic and Ballistic Tracking Space Sensor (HBTSS)



### Long Range Discrimination Radar (LRDR)



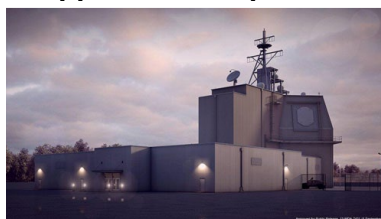
## Ground-Based Midcourse Defense Service Life Extension Program (SLEP) and Next Generation Interceptor (NGI)



### Sea-Based Weapon Systems Ship & Missile Upgrades



### Aegis Ashore European Phased Adaptive Approach Completion



### Defense of Guam



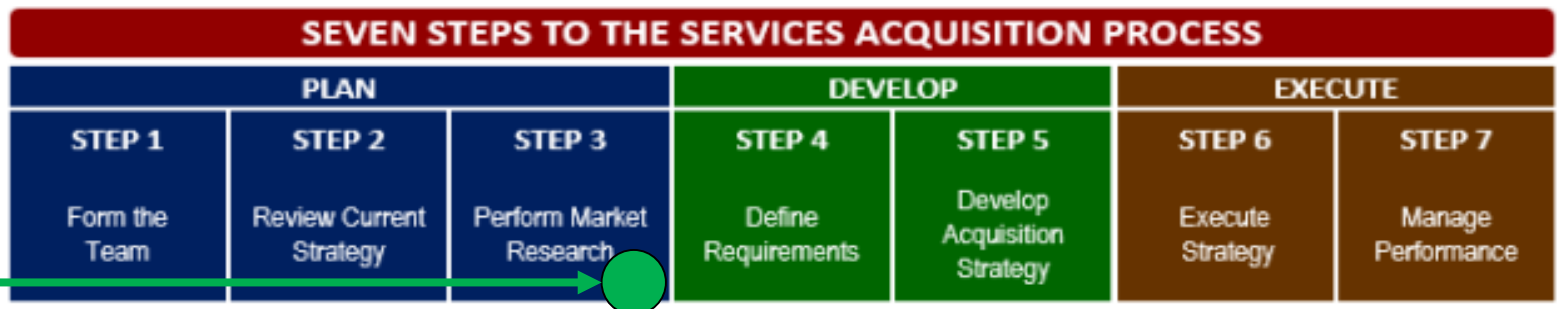
### THAAD & Patriot





# MAPSS – Acquisition Priorities & Anticipated Overarching Requirement

- Maximize Competition
- Leverage Small Business
- Use Existing Government-wide Contracts to the maximum extent practicable
- Manage and Control Costs
- Provide Flexible and Innovative Execution Environment
- Current TEAMS Next program execution +/- \$600M per year
- MAPSS expected to provide ~3,000 FTE of the total MDA workforce



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# MAPSS Industry Day Webinar Welcome

**Mr. John Mayes**  
**Director for Contracting**

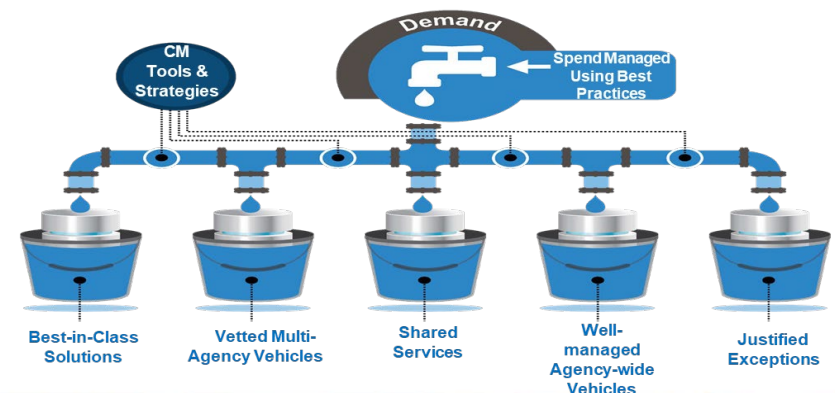
**March 22, 2024**



# Current and Future Contracting Environment

- MDA established Tier 1 Spend Under Management for Advisory & Assistance contracts in March 2020
- Consolidated Support (CS) Program Office provides centralized oversight, execution, and management for the Agency's Advisory & Assistance Services requirements
- Procurement guidance (OMB Memo M-17-22) requires that agencies consider leveraging:
  - Best-in-class contracts as part of the category management effort
  - Existing contract solutions such as Government-wide acquisition contracts, Multi-agency contracts

*MDA pursuing OSD "Spend Under Management" goal of 80% by 2029*





# TEAMS Next Portfolio (1 of 2)

## Professional Services Portfolio

### Facilities Lifecycle Management

- Facilities Design/Acquisition/Construction Support  
HQ0858-22-C-0005
  - Asset Management  
Parsons Government Services
  - Site Activation/Deployment
  - Infrastructure Planning/Policy
- | NAICS  | Size    |
|--------|---------|
| 541330 | \$41.5M |

### Program Planning & Acquisition

- Acquisition Planning/Policy/Analysis
  - International Affairs/Policy/Strategy
  - Baseline Support  
SDVOSB
  - Program Support  
HQ0858-24-C-0002
  - Scheduling  
Strategic Alliance Solutions, LLC
  - MDA Boards
- | NAICS  | Size    |
|--------|---------|
| 541330 | \$41.5M |

### Facilities, Logistics, Environmental (FLE)

- Facilities Planning/Policy/Operations
  - Logistics/Analysis  
SDVOSB
  - Environmental Management  
HQ0858-22-C-0004
- Strategic Alliance Solutions, LLC
- | NAICS  | Size    |
|--------|---------|
| 541330 | \$38.5M |

### Safety

- Safety Support (at all levels)  
SB  
HQ0858-21-C-0011
  - Safety Policy/Planning  
Ares Technical Services Corp
- | NAICS  | Size  |
|--------|-------|
| 541715 | 1,250 |

### Quality & Mission Assurance

- QA Policy/Planning/Execution  
SB  
HQ0858-21-C-0010
  - QA Risk Management  
AI Solutions, Inc.
  - QA Test Support
  - Corrective Action Support
- | NAICS  | Size  |
|--------|-------|
| 541715 | 1,250 |

### Contracting, Compliance, Cost/Price, and Operations

- Small Business Office Support  
SB
  - Contracts Admin/Policy/Pricing  
HQ0858-20-C-0008
  - Source Selection Advisory  
Kepler Research, Inc.
  - Contracting Operations
  - Acquisition Operations
- | NAICS  | Size    |
|--------|---------|
| 541611 | \$16.5M |

### Agency Operations

- Financial Management
  - Cost Estimating
  - Earned Value Management (EVM)
  - Accounting
  - Financial Systems Support  
SB
  - Human Resources Operations
  - Training/Curriculum Dev
- | NAICS  | Size    |
|--------|---------|
| 541330 | \$41.5M |

### Organization & Management Support

- Executive Advisory Support  
WOSB
  - Strategic Planning
  - War Room Support
- | NAICS  | Size    |
|--------|---------|
| 541611 | \$24.5M |

Information pulled from  
MDA Office of Small  
Business Programs –  
January 2024 Quarterly  
Newsletter

Approved for Public Release  
24-MDA-11671 (4 Jan 24)

## LEGEND

- Award Pending
- SB Set-Aside
- Full & Open



# TEAMS Next Portfolio (2 of 2)

## Engineering Portfolio

### MDS Engineering

- Systems Engineering/Analysis (all levels)
- Modeling and Simulation (all levels)
- Element/Component Design, Dev, Integration
- Architecture
- Requirements Generation
- C3BM
- Directed Energy
- Risk Management

HQ0858-21-C-0015

Parsons Government Services

NAICS	Size
541715	1,250

### Advisory, Agency, Analytical Support (A3)

- On-demand executive-level advisory support

HQ0858-23-C-0005

Alion Science & Technology Corp.

NAICS	Size
541330	\$41.5M

### Specialized Engineering Analyses

- Flight & Ground Test Analysis/Integration
- International Program Engineering
- Threat
- Lethality
- Cyber Engineering
- Risk/Knowledge Points

SB

HQ0858-23-C-0001

nTSI, LLC

NAICS	Size
541715	1,250

### Intelligence

- Intelligence Operations
- Counter-Insider Threat

HQ0858-21-C-0013

Mobius Consulting, LLC

NAICS	Size
541690	\$16.5M

### Security Operations & Counterintelligence

- Security Program Execution
- Special & Personnel Security
- Counterintelligence
- Information Security
- Declassification

HQ0858-22-C-0007

System High Corporation

NAICS	Size
541690	\$16.5M

## Test & Warfighter Portfolio

### Warfighter

- Warfighter Integration
- Watch Officer Support

SDVO SB

HQ0858-21-C-0012

Strategic Alliance Solutions, LLC

NAICS	Size
541330	\$41.5M

### Test Support

- Flight Test
- Ground Test
- Wargames & Exercises
- Test Provisioning
- Test Infrastructure Support

SB

HQ0858-21-C-0014

MP Solutions, LLC

NAICS	Size
541715	1,250

## IT / Cyber Portfolio

### Cyber Compliance & Risk Management

- Cyber Controls Validation Testing
- Software IV&V
- Cyber Range OT&E
- Cyber Risk Assessment
- Cyber Training

WOSB

HQ0858-23-C-0003

ROAR JV

NAICS	Size
541519	\$30.0M

### IT & Cybersecurity Management

- Information Assurance Workforce Mgt
- IT Networks/Systems Services
- Information Management
- Enterprise Operations
- Integrated Communications
- Cyber Planning/Integration
- IT Architecture
- IT Planning
- Network Defense

SB

HQ0858-22-C-0008

Five Stones Research Corporation

NAICS	Size
541330	\$30.0M

## Administrative Portfolio

### Administration

- Administrative Support
- Executive Support
- Staff Action Support
- Protocol

WOSB

NAICS	Size
541611	\$21.5M

### Public Affairs 8(a) Direct Award

- Open Source Media Compilation/Analysis
- Communication Products
- Security and Policy Review

SB

HQ0858-22-C-0003

Rividium, Inc.

NAICS	Size
541611	\$16.5M

## LEGEND

Award Pending

SB Set-Aside

Full & Open

Information pulled from  
MDA Office of Small  
Business Programs –  
January 2024 Quarterly  
Newsletter

Approved for Public Release  
24-MDA-11671 (4 Jan 24)



# Current Organizational Conflict of Interest Guidance

- **Consistent with DoD policy, MDA requires support from sources that are objective and unbiased**
  - **Effective OCI mitigation across A&AS/SETA and R&D domains is challenging and resource intensive**
- **TEAMS Next OCI Guiding Principles establish restrictions & exclusions for primes & subcontractors performing MDA work**
  - **Restricted areas are those identified as having conflicts with other TEAMS-Next areas; primes and any subcontractors cannot participate in other TEAMS-Next areas with identified conflicts**
  - **Conflicts must be eliminated through an acceptable mitigation approach to be eligible for contract award -- must be resolved at the prime and all subcontractor levels**
- **Industry is strongly encouraged to review FAR, DFARS, and relevant GAO & court cases in the area of OCI prior to submitting proposals for these requirements**
- **Robust non-disclosure agreement to be implemented on all contracts to help mitigate unequal access**





# Current and Future Opportunities

- **MDA Agile Professional Services Solutions (MAPSS)**
  - Stay up to date with notifications on [SAM.gov](https://sam.gov)
  - [MAPSS@MDA.mil](mailto:MAPSS@MDA.mil) organizational email inbox is active
- **Respond to Requests for Information (RFI) & Participate in Industry Days**
  - FAR Based and Non-FAR Based Solutions:
  - Procurement for Experimental Purposes (PEP)
  - Other Transactions Authority (Research, Prototypes and Production)
  - Small Business Innovation Research (SBIR) / Small Business Technology Transition (STTR)
  - Commercial Solutions Openings
- **See: <https://www.mda.mil/business/opportunities.html>**



# MDA Small Business Goals / Performance



<u>Category</u>	<u>Performance FY23</u>	<u>Obligated Dollars FY23</u>	<u>Goals FY24</u>	<u>Performance FY24</u>	<u>Obligated Dollars FY24</u>
<b>Small Business</b>	<b>9.27%</b>	<b>\$576,904,810</b>	<b>7.56%</b>	<b>7.62%</b>	<b>\$183,738,894</b>
<u>Socio-Economic Categories</u>					
<b>Small Disadvantaged Business</b>	<b>2.00%</b>	<b>\$124,731,375</b>	<b>2.44%</b>	<b>1.48%</b>	<b>\$35,785,458</b>
<b>Service-Disabled Veteran-Owned Small Business</b>	<b>1.19%</b>	<b>\$74,171,357</b>	<b>1.20%</b>	<b>1.30%</b>	<b>\$31,415,301</b>
<b>Women-Owned Small Business</b>	<b>3.20%</b>	<b>\$198,931,523</b>	<b>1.20%</b>	<b>2.90%</b>	<b>\$69,896,563</b>
<b>HUBZone Small Business</b>	<b>1.67%</b>	<b>\$103,858,867</b>	<b>0.24%</b>	<b>1.24%</b>	<b>\$29,976,729</b>

Note: Each goal above is calculated separately; any socio-economic small business may be included in more than one category.

Date range for this report is 10/01/2023-02/12/2024

- MDA SB Office Contact Information, [outreach@mda.mil](mailto:outreach@mda.mil)

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# Topics

- **MAPSS Overview**
- **Strategy Considerations**
  - **Lessons Learned**
  - **Current Acquisition Environment**
  - **Sourcing Strategy**
- **Tranche Approach & Anticipated Timeline**
  - **Requirements Decomposition by Tranche**
  - **Tranche Battle Rhythm (Timeline)**
- **Evaluation Efficiencies**
- **Communications with Industry**
- **What Industry Can Do**
- **Question & Answer Session**



# Overview

- **What is MDA Agile Professional Services Solutions (MAPSS)?**
  - **MDA's fourth generation acquisition for Advisory and Assistance Services (A&AS) support**
    - Follow-on professional services program to Technical, Engineering, Advisory, and Management Support (TEAMS) Next (2020-2029, est)
    - Previous A&AS support programs for the Agency include Missile Defense Agency Engineering and Support Services (MiDAESS) (2009-2016) & TEAMS (2015-2024)
  - **Acquisition Approval 4Q CY2024, 1st contract award 4Q CY2025**
- **MDA's Goals and Objectives with MAPSS**
  - **Retain/acquire top-tier talent to support the Missile Defense System (MDS) & mission objectives while balancing budget/cost**
  - **Further refine contract structure & requirements alignment based on lessons learned from TEAMS Next (streamlining & simplified source selections to expedite contract awards)**



# Strategy Considerations (1 of 4)

## • Lesson Learned

- **Assessment of current Agency mission and envisioned future requirements**
- **Lessons Learned with TEAMS Next execution**
  - Moved away from “performance based” to “level of effort (LOE)”
    - *Performance based approaches not as appropriate for MDA’s long-term & complex services requirements (i.e., professional & management support)*
    - *LOE enabled consolidation of a number of requirements*
  - Consolidated 32 TEAMS contracts to 19 TEAMS Next contracts
    - *Stand-alone contracting approach = significant resources from contracting and stakeholder organizations - consolidation reduced internal workload, helped streamline review/approval processes*
    - *Largely met budget constraints*
    - *Reduced opportunities for small business partners to prime the contract*
      - Created some challenges in demonstrating past performance across entirety of consolidated efforts
      - Large contract value / “all or nothing” environment -- increased need for Joint Ventures

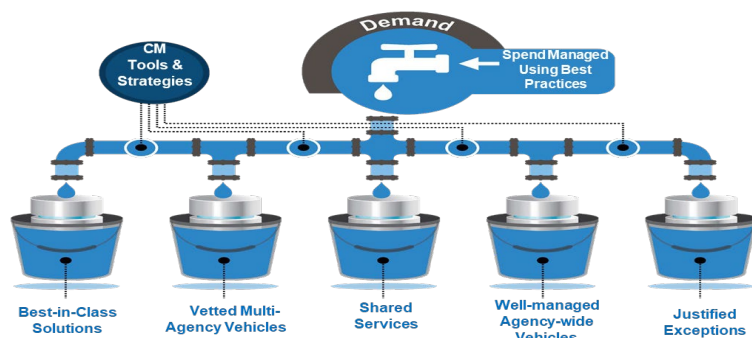


# Strategy Considerations (2 of 4)

## • Current Acquisition Environment

### – OSD's emphasis on Category Management & MDA's pursuit of 80% "Spend Under Management" goal by 2029

- For MAPSS, MDA intends to leverage Best-in-class (BIC) contracts and existing contract solutions such as Government-wide Acquisition Contracts (GWACs), Multi-Agency Contracts (MACs)
- GWAC / MAC, Indefinite Delivery, Indefinite Quantity (IDIQ) contract vehicles also provide access to the use of Federal Acquisition Regulation (FAR) Part 16 authorities
  - *MDA is using FAR Part 16 authorities with Highest Technically Rated Offeror with Realistic & Reasonable Price (HTRO/RRP) on final TEAMS Next contract*
  - *Potential to significantly streamline Agency's evaluation processes*



Reference OMB Memo M-17-22 for Category Management information





# Strategy Considerations (3 of 4)

## • Sourcing Strategy

- Reviewing the TEAMS Next contract consolidations to determine where it would be best to pull them back apart
- Considering a board sourcing strategy for MAPSS which includes, but not limited to:
  - GWACs / MACs: GSA's OASIS/OASIS+, OSD's ATSS by WHS, DIA's SIA III, NASA SEWP V/VI, and GSA's VETS2
  - Use of direct 8(a) set-asides & Tribal/ANC awards
  - MDA-sourced contract vehicle
- Sourcing decisions will be communicated as early as possible to enable Industry's ability to make strategic business decisions & develop teaming arrangement(s)



# Strategy Considerations (4 of 4)

- Due to timing, available scope & business areas, GSA's One Acquisition Solution for Integrated Services + (OASIS+) could serve as the primary contracting vehicle for a substantial portion of MAPSS requirements.
- OASIS+ offers:
  - Broad scope to meet need; frequent on-ramps for contracts (goal: continuous)
  - Enhanced Contracts (10 consecutive years, no contract ceiling & pre-vetted, highly qualified contractors)
  - Multiple domains for small business and unrestricted
  - Opportunity to simplify/shorten procurement time through unique authorities
- See: <https://buy.gsa.gov/interact/community/196/activity-feed>





# Requirements Decomposition – Early Planning for Tranche #1

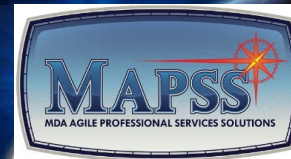


Requirement	Tranche # / Target Award	Functional Capability Area	Current NAICS	Size Standard \$M / # of Employees	Comments
Quality & Mission Assurance	1 / 4QCY2025	Quality Mission Assurance	541715	1,250	<ul style="list-style-type: none"> <li>• Potential locations: HSV, NCR, C-Springs, Dahlgren</li> <li>• Est FTE range: 101-150</li> </ul>
Safety	1 / 3QCY2026	Safety	541715	1,250	<ul style="list-style-type: none"> <li>• Potential locations: HSV, Dahlgren, Vandenburg AFB, ABQ, Ft Greely, OCONUS</li> <li>• Est FTE range: 1-50</li> </ul>

**Note:** MAPSS requirement and anticipated tranche approach outlined on this chart is based on the legacy (TEAMS Next) requirement(s) and may not reflect how MAPSS will be structured. Final MAPSS Acquisition Strategy/Acquisition Plan Update(s) (by tranche) will determine the final MAPSS contract/requirements structure.



# Requirements Decomposition – Early Planning for Tranche #2



Requirement	Tranche # / Target Award	Functional Capability Area	Current NAICS	Size Standard \$M / # of Employees	Comments
Intelligence	2 / 3QCY2027	Intelligence	541690	\$19.0M	<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, C-Springs, Dahlgren</li> <li>Est FTE range: 1-50</li> </ul>
Security Operations & Counterintel	2 / 3QCY2027	Security Programs	541690	\$19.0M	<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, C-Springs, Dahlgren, Vandenburg AFB, ABQ, Ft Greely, OCONUS</li> <li>Est FTE range: 51-100</li> </ul>
		Counter-intelligence			<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, C-Springs, Dahlgren, Vandenburg AFB, ABQ</li> <li>Est FTE range: 1-50</li> </ul>
Facilities Lifecycle Management	2 / 3QCY2027	Facilities Lifecycle Mgmt	541330	\$47.0M	<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, C-Springs, Dahlgren, Ft. Drum, Vandenburg AFB, Eareckson AFS, Ft. Greely, PMRF, Kwajalein, Meck Island, Wake Island, Kodiak Island, Ramstein AFB, Romania, Poland, Japan, Clear AFS, Qatar, Saudi Arabia, UAE, OCONUS</li> <li>Est FTE range: 51-100</li> </ul>

**Note:** MAPSS requirement and anticipated tranche approach outlined on this chart is based on the legacy (TEAMS Next) requirement(s) and may not reflect how MAPSS will be structured. Final MAPSS Acquisition Strategy/Acquisition Plan Update(s) (by tranche) will determine the final MAPSS contract/requirements structure.



# Requirements Decomposition – Early Planning for Tranche #2 (cont)



Requirement	Tranche # / Target Award	Functional Capability Area	Current NAICS	Size Standard \$M / # of Employees	Comments
Test Support	2 / 3QCY2027	Test, Exercise, Wargames	541715	1,250	<ul style="list-style-type: none"> <li>Potential locations: HSV, C-Springs, Dahlgren, ABQ, Kwajalein Atoll, Wake Island, PMRF, OCONUS</li> <li>Est FTE range: 51-100</li> </ul>
		Test Provisioning			<ul style="list-style-type: none"> <li>Potential locations: HSV, C-Springs, Dahlgren, Vandenburg AFB, ABQ, Camp Smith, El Paso, Hanscom AFB, OCONUS</li> <li>Est FTE range: 201-250</li> </ul>
Public Affairs	2 / 1QCY2028	Public Affairs	541611	\$24.5M	<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, C-Springs, Dahlgren</li> <li>Est FTE range: 1-50</li> <li>Other: TEAMS Next awarded as 8(a)</li> </ul>

**Note:** MAPSS requirement and anticipated tranche approach outlined on this chart is based on the legacy (TEAMS Next) requirement(s) and may not reflect how MAPSS will be structured. Final MAPSS Acquisition Strategy/Acquisition Plan Update(s) (by tranche) will determine the final MAPSS contract/requirements structure.



# Requirements Decomposition – Early Planning for Tranche #3



Requirement	Tranche # / Target Award	Functional Capability Area	Current NAICS	Size Standard \$M / # of Employees	Comments
MDS Engineering	3 / 3QCY2028	BMDS Systems Engineering	541715	1,250	<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, C-Springs, Dahlgren</li> <li>Est FTE range: 301-350</li> </ul>
		Weapons & Missiles System Engineering			<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, Dahlgren, ABQ, Salt Lake City</li> <li>Est FTE range: 351-400</li> </ul>
		C3BM Engineering			<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, C-Springs, Ft. Meade</li> <li>Est FTE range: 51-100</li> </ul>
		Specialty Engineering			<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, C-Springs, Hanscom AFB</li> <li>Est FTE range: 51-100</li> </ul>
Facilities (FLE)	3 / 3QCY2028	Environmental Management	541330	\$47.0M	<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR</li> <li>Est FTE range: 1-50</li> </ul>
		Facilities Log Space Mgmt			<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, Dahlgren, Ft Greely, Vandenburg AFB, JB Elmendorf-Richardson, PMRF, OCONUS</li> <li>Est FTE range: 1-50</li> </ul>
		Logistics			<ul style="list-style-type: none"> <li>Potential locations: HSV, C-Springs, Dahlgren, Hanscom AFB; Vandenburg AFB; Ft Bliss</li> <li>Est FTE range: 101-200</li> </ul>

**Note:** MAPSS requirement and anticipated tranche approach outlined on this chart is based on the legacy (TEAMS Next) requirement(s) and may not reflect how MAPSS will be structured. Final MAPSS Acquisition Strategy/Acquisition Plan Update(s) (by tranche) will determine the final MAPSS contract/requirements structure.



# Requirements Decomposition – Early Planning for Tranche #3 (cont)



Requirement	Tranche # / Target Award	Functional Capability Area	Current NAICS	Size Standard \$M / # of Employees	Comments
Agency Operations	3 / 1QCY2029*	Business Operations	541330	\$47.0M	<ul style="list-style-type: none"> <li>Potential locations: HSV, Dahlgren, Indianapolis, Columbus</li> <li>Est FTE range: 151-200</li> </ul>
		Human Resources			<ul style="list-style-type: none"> <li>Potential locations: HSV, Dahlgren, Indianapolis, Columbus</li> <li>Est FTE range: TBD</li> </ul>
Program Planning and Acquisition	3 / 1QCY2029	Acquisition	541330	\$47.0M	<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, C-Springs, Dahlgren, ABQ, Hanscom AFB</li> <li>Est FTE range: 151-200</li> </ul>
		International Affairs			<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, Dahlgren</li> <li>Est FTE range: 1-50</li> </ul>
		Strategic Planning			<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, C-Springs, Dahlgren</li> <li>Est FTE range: 51-100</li> </ul>

\*award pending, dates/targets subject to change

**Note:** MAPSS requirement and anticipated tranche approach outlined on this chart is based on the legacy (TEAMS Next) requirement(s) and may not reflect how MAPSS will be structured. Final MAPSS Acquisition Strategy/Acquisition Plan Update(s) (by tranche) will determine the final MAPSS contract/requirements structure.





# Requirements Decomposition – Early Planning for Tranche #4



Requirement	Tranche # / Target Award	Functional Capability Area	Current NAICS	Size Standard \$M / # of Employees	Comments
IT & Cybersecurity Management	4 / 2QCY2029*	Cybersecurity Mgmt & Comp Network Defense	541330	\$34.0M	<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, C-Springs, Dahlgren, Vandenburg AFB, Hanscom AFB</li> <li>Est FTE range: 51-100</li> <li>IT/Cyber related requirements will not be on GSA's OASIS/OASIS+</li> </ul>
		Information Technology Mgmt & Analysis			<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, C-Springs, Dahlgren</li> <li>Est FTE range: 1-50</li> <li>IT/Cyber related requirements will not be on GSA's OASIS/OASIS+</li> </ul>
Organization & Mgmt Support	4 / 2QCY2029*	Strategic Planning	541611	\$24.5M	<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, C-Springs, Dahlgren</li> <li>Est FTE range: 51-100</li> </ul>
Administration	4 / 3QCY2029*	Office Administration	541611	\$24.5M	<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, C-Springs, Dahlgren, ABQ, Vandenburg AFB, Hanscom AFB, Ft Greely, OCONUS</li> <li>Est FTE range: 201-250</li> </ul>
		Protocol			<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, C-Springs, Dahlgren, Vandenburg AFB, Ft Greely, OCONUS</li> <li>Est FTE range: 1-50</li> </ul>

**Note:** MAPSS requirement and anticipated tranche approach outlined on this chart is based on the legacy (TEAMS Next) requirement(s) and may not reflect how MAPSS will be structured. Final MAPSS Acquisition Strategy/Acquisition Plan Update(s) (by tranche) will determine the final MAPSS contract/requirements structure.

\*award pending, dates/targets subject to change



# Requirements Decomposition – Early Planning for Tranche #4 (cont)



Requirement	Tranche # / Target Award	Functional Capability Area	Current NAICS	Size Standard \$M / # of Employees	Comments
Warfighter Integration	4 / 3QCY2029	Strategic Warfighter Integration	541330	\$47.0M	<ul style="list-style-type: none"><li>• Potential locations: HSV, NCR, C-Springs, Dahlgren, Vandenburg AFB, Ft Greely, Eareckson Air Station, Ft Drum, San Diego, OCONUS</li><li>• Est FTE range: 51-100</li></ul>
Cybersecurity Compliance & Risk Management	4 / 4QCY2029	Cybersecurity Compliance & Risk Mgmt	541519	\$34.0M	<ul style="list-style-type: none"><li>• Potential locations: HSV, C-Springs</li><li>• Est FTE range: 1-50</li><li>• IT/Cyber related requirements will not be on GSA's OASIS/OASIS+</li></ul>

**Note:** MAPSS requirement and anticipated tranche approach outlined on this chart is based on the legacy (TEAMS Next) requirement(s) and may not reflect how MAPSS will be structured. Final MAPSS Acquisition Strategy/Acquisition Plan Update(s) (by tranche) will determine the final MAPSS contract/requirements structure.



# Requirements Decomposition – Early Planning for Tranche #5



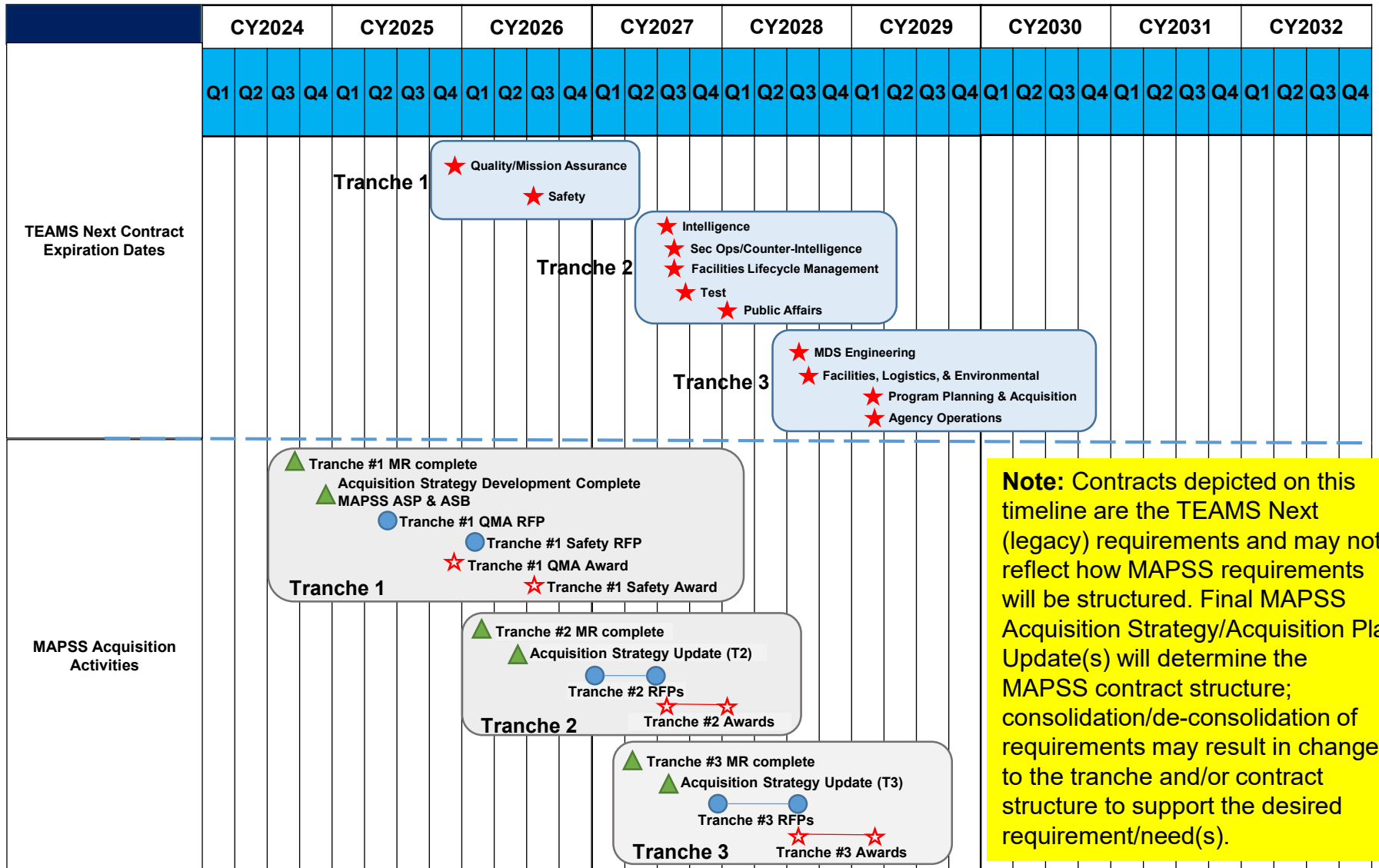
Requirement	Tranche # / Target Award	Functional Capability Area	Current NAICS	Size Standard \$M / # of Employees	Comments
Specialized Engineering Analyses	5 / 1QCY2030	Predictive Engineering	541715	1,250	<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, C-Springs, Dahlgren</li> <li>Est FTE range: 51-100</li> </ul>
		International Engineering			<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, Israel, OCONUS</li> <li>Est FTE range: 1-50</li> </ul>
		Cybersecurity Engineering			<ul style="list-style-type: none"> <li>Potential locations: HSV,</li> <li>Est FTE range: 1-50</li> </ul>
Agency, Advisory & Analytical Support (A3)	5 / 3QCY2030	Agency, Advisory & Analytical Support	541330	\$47.0M	<ul style="list-style-type: none"> <li>Potential locations: HSV, NCR, C-Springs, Dahlgren, ABQ, Hanscom AFB</li> <li>Est FTE range: 151-200</li> </ul>

**Note:** MAPSS requirement and anticipated tranche approach outlined on this chart is based on the legacy (TEAMS Next) requirement(s) and may not reflect how MAPSS will be structured. Final MAPSS Acquisition Strategy/Acquisition Plan Update(s) (by tranche) will determine the final MAPSS contract/requirements structure.



# MAPSS Acquisition Activities

## Tranche Battle Rhythm (1 of 2)



**Note:** Contracts depicted on this timeline are the TEAMS Next (legacy) requirements and may not reflect how MAPSS requirements will be structured. Final MAPSS Acquisition Strategy/Acquisition Plan Update(s) will determine the MAPSS contract structure; consolidation/de-consolidation of requirements may result in changes to the tranche and/or contract structure to support the desired requirement/need(s).





# Evaluation Efficiencies

- **As MAPSS requirements develop & contract structure / vehicles are determined, MDA will determine evaluation methodology and applicable criteria:**
  - **Exploring other / alternate methodologies for evaluations**
  - **Emphasis will be placed on FAR Part 16 authorities**
    - Use of FAR 16.505 “Fair Opportunity” in accordance with basic contract ordering instructions
    - Drives high quality services/performance at competitive market prices and incentivizes teaming arrangements to maximize technical capability
    - Potential to simplify/streamline evaluation processes & reduce source selection timelines
  - **Use of direct award / 8(a) set-asides will be considered**
  - **FAR Part 15 (traditional evaluation) will be used as appropriate**



# Communications with Industry

- **Stay up-to-date with MAPSS status by following the SAM.gov posting; Notice ID: 23\_MDA\_11573(1Sep23)**
  - <https://sam.gov/opp/018e3603df04485cb8c4b03e920482bf/view>
    - Announcements, Request for Information (RFI), information white papers, Question & Answer documentation, and more
- **Inquiries should be directed to the MAPSS Acquisition Team at [MAPSS@MDA.mil](mailto:MAPSS@MDA.mil)**
  - If you are seeking general business opportunities with MDA, please see: <https://www.mda.mil/business/opportunities.html>
  - If you are seeking small business opportunities with MDA, please see: [https://www.mda.mil/business/smallbus\\_programs.html](https://www.mda.mil/business/smallbus_programs.html)
  - As appropriate, the MAPSS Team will address questions/ comments.
- **Post Webinar Survey**



# Communications with Industry (cont)

- **As MAPSS requirements develop & contract structure / vehicles are determined notifications will be posted to SAM.gov**
  - **Draft Request for Proposal (DRFP) and/or RFPs will be posted to SAM.gov, as appropriate**
  - **Or, a notification that a particular requirement and which contract vehicle will be used will be posed to SAM.gov**
- **If a GWAC / MAC is selected, notifications of request for quotes/proposals will be sent through those systems (e.g., OASIS/OASIS+ uses Symphony Procurement Suite and NASA SEWP V/VI uses Catalog/Marketplace types)**





# What Industry Can Do

- **Stay aware of updates on SAM.gov**
- **Respond to Industry Surveys and Requests for Information**
  - **Industry Survey/RFI #1 released 14 Feb 2024 (SAM.gov); deadline to respond is 5 April 2024**
- **Participate in MAPSS Industry Days and other MDA outreach events**
  - **In-person Industry Day planned for late-August 2024 (HSV, AL)**
  - **Small Business Conference in mid-July 2024 @ VBC, HSV, AL**
- **Familiarize and position your company to participate/ compete on Best-in-Class (BIC)/Multi-Agency Contracts (MACs) and other noted Government-wide Acquisition Contracts (GWACs)**



# Question & Answer Session

- This is not a LIVE question & answer session
- The following charts highlight a portion of the questions submitted during Webinar registration. Those not addressed in this forum are included in the Q&A document (Rev 1 to be published on SAM.gov)
- Questions asked during the Webinar will be captured and added to the Q&A documents (Rev 2)
- Additional inquiries? Send them to: [MAPSS@MDA.mil](mailto:MAPSS@MDA.mil)



# Question & Answer Session

- **What are the specific Task Order requirements and objectives?**
  - Each Contract/Task Order has its own requirements and objectives. Because the MAPSS portfolio is specific to Advisory and Assistance Services (A&AS), the overarching requirement and objective is to provide support to the MDA Missile Defense System (MDS). Services range from engineering support to financial and financial systems support to administrative and executive support. Additional details will be released as we are closer to the individual tranches.
- **How long are each of the contracts expected to last?**
  - For planning purposes, we anticipate each award will have a 5 year period of performance. The five (5) years is broken down into a three (3) year base and two (2) one year options. There is also a six (6) month option to extend. This is subject to change for some MAPSS requirements.



# Question & Answer Session

- **What are the differences between this solicitation and TEAMS NEXT?**
  - **MAPSS is the follow-on to TEAMS Next. The primary difference between MAPSS and Teams Next will be the utilization of FAR 16 and Government-wide Acquisition Contracts (GWACs) vs. MDA stand-alone contracts.**
- **What are MDA's plans to unbundle requirements that were bundled as part of the TEAMS Next acquisition?**
  - **MDA is considering de-consolidating some of the requirements currently under TEAMS Next. The Market Research and Acquisition Plan(s) will be updated by tranche (per requirement) and will provide the details specific to any requirements that are de-consolidated. Additional information will be provided at the Industry Day in August 2024.**



# Question & Answer Session

- **Which GWACs or MACs are you considering for MAPSS? What is your decision criteria for selecting a particular GWAC/MAC vehicle?**
  - We anticipate awarding the majority of individual MAPSS contracts on GWACs/MACs such as GSA's OASIS/OASIS+, OSD's ATSS by WHS, DIA's SIA III, NASA SEWP V/VI, and/or GSA's VETS2. Market Research and Acquisition Strategy approval(s) will determine which vehicles will be appropriate for the individual MAPSS requirements.
- **Does MDA still intend to utilize OASIS+ for the follow-on to TEAMS Next?**
  - We anticipate awarding the majority of individual MAPSS contracts on GWACs/MACs, to include GSA's OASIS/OASIS+. Market Research and Acquisition Strategy approval(s) will determine which vehicles will be appropriate for the individual MAPSS requirements.



# Question & Answer Session

- **Will there be set-aside opportunities for small business (including SDVOSB/VOSB/WOSB)?**
- **What are the requirements for small business participation?**
  - **Yes, the Government anticipates there will be multiple set-asides for Small Businesses under MAPSS.**
  - **Market Research and Acquisition Strategy approval(s) will determine the requirements for small business participation. MDA anticipates awarding the majority of individual MAPSS contracts on GWAC and MAC vehicles. As MAPSS requirements develop and contract structure or vehicles are determined MDA will post notifications to SAM.gov.**



# Question & Answer Session

- What are going to be the OCI policies for MAPSS moving forward?
- Will the OCI guidance for MAPSS be any different from TEAMS Next? If so, how?
- Do you anticipate any substantive changes to the OCI policy from TEAMS-Next to MAPSS?
- Please discuss your OCI rules and which contracts OCI rules apply.
  - MDA abides by the OCI Guiding Principles; if applicable, OCI guidance will be updated from TEAMS Next contracts to MAPSS contracts. OCI rules will be outlined with each requirement under MAPSS. Additional information will be provided at the Industry Day scheduled for August 2024.



# Question & Answer Session

- **Will you share a list of incumbents for teaming/ subcontractor exploration? Will you share a list of current/forecasted contracts?**
  - **MDA has a published list of previous A&AS contractor awards which can be found on the under Small Business Resources ([https://www.mda.mil/business/midaess\\_teams.html](https://www.mda.mil/business/midaess_teams.html)). Currently, information for the MiDAESS and TEAMS awards are available; upon completion of all TEAMS Next awards, a similar listing will be available.**
- **Will teaming opportunities be identified?**
  - **It is incumbent on the various contractors to put their teams together, the Government does not specifically identify teaming opportunities.**





# Question & Answer Session

- **Will the Government release benchmark pricing?**
  - Yes, the Government will release benchmark pricing as part of the Draft RFP / Draft FOPR for each requirement. Benchmark prices will be annotated in the Draft EPW.
- **If so, are the benchmarks the ceiling prices?**
  - Benchmark rates should be viewed as minimum rates. Guidance regarding deviations from the Government provided benchmark rates will be annotated in the RFP or FOPR Instructions.
- **What is the best way to engage with Program Offices?**
  - Your point of entry for MAPSS information should come from the MAPSS Team ([MAPSS@MDA.mil](mailto:MAPSS@MDA.mil)). Reaching out directly to MDA Program Offices may result in inaccurate information. While PMO stakeholders will be involved in the acquisition process, they cannot provide Industry with the official, Government response or direction as related to each tranche and/or requirement under MAPSS.



# Closing Remarks

- **Thank you for your participation in today's MAPSS Industry Day Webinar. We appreciate your time and ask that when you receive the post-webinar survey that you provide your feedback.**



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